### The household distribution of jobs: Opening up a new perspective on work and poverty in Europe

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## Lay out

- 1. Background of growing inequality
- 2. The concept of in-work poverty
- 3. A growing complexity
- 4. The distribution of workers over households
- 5. Ensuing interhousehold job competition: Combination scenarios
- 6. Policy implications

## 1. Growing inequalities

- The top-incomes project, the OECD, and the GINI research project all find growing inequality in many countries
- Below the surface of inequality there are also significant tectonics (irrespective of inequality growth): labour incomes are important at the top, and they also seem to be moving upwards over the distribution
- Household joblessness needs to be taken into account (drawing zeros in the jobs lottery)

#### Labour households concentrate towards the top of the income distribution



Calculations on SILC 2010

# Individual employment growth benefits households less



Blundell and Etheridge, RED, 2010

## 2. Concept of in-work poverty

- Poverty is leading; it is defined by needs of the worker's household, depending on household composition
- There are different definitions of poverty here the standard 60% of the median will be used; it is annual, after tax and equivalised
- Earnings are before tax and shall be annual and summed over individual household members
- Annual earnings result from the level of (hourly) pay times the hours worked during the year
- Individual earnings are not necessarily low, and in-work poverty ≠ low pay (US max k\$52)

# 3. Growing complexity

- Households are changing: Increasing shares of singles in many countries
- Tax treatment is (always) subject to change
- Individual pre-tax hourly pay gets more unequal
- Growth in part-time work affects the distribution of working hours over individuals
- The distribution of hours & earners shifts over households: Demise of the single breadwinner and rise of jobless households
- Individual (hourly) earnings and household (annual) incomes: A tale of two literatures

# Individual low pay is more frequent than in-work poverty, implying low pay in other households



Eurostat, SES 2010 and SILC

## 4. Workers and households

- Workers scatter over single-, dual- and multiearner households
- This distribution is strongly skewed over annual household earnings
- Tectonics of (labour in) the income distribution depend on the combining of earnings

#### Household-earner types distribution is skewed; dual- and multi-earners trump single earners



Calculations on SILC 2010 Poland: 11% multi-earners; 22% single-earners at top-10%

#### Employees distribution by household-earner types is strongly skewed



Calculations on SILC 2010

Single 27%, dual 52%; multi 21%; Poland very similar

## 5. Interhousehold job competition

- Additional earners in households pursue combination scenario(s), holding part-time and/or low-paid jobs, and competing on different terms
- Such jobs are often found at low occupational levels, where low-skilled labour supply needs fulltime employment for a living – thus stimulating in-work poverty or joblessness
- At same time additional earners also reduce inwork poverty, for their own types

#### More-earners link to lower individual earnings than single earners (here at the top)



Calculations on SILC 2010

#### Low-paid (hourly) workers found up to the top (10-year older figures, unfortunately)



Calculations on ECHP

#### Part-time employees are found up to the top



Calculations on SILC 2010 Poland less part-time (at bottom) but rest equally spread

#### Poverty is very high among single earners but much reduced among dual- and multi-earners



Calculations on SILC 2010

# 6. Policy implications (1)

- To the extent that low-paid workers are present all over the income distribution, augmenting the minimum wage or lowering its taxation as a social policy, will not reduce inequality
- As taxation is on annual earnings, similar effects may result from part-time employment, even if it is better paid by the hour
- This blunts redistributive tools aimed at lowering (in-work) poverty – which may have worked in a single-earner world; money spent will be substantial and largely ineffective

# 6. Policy implications (2)

- 'Additional' low-wage /part-time work diminishes employment (hours) chances for low-skilled
- To mend this an *Earned Income Tax Credit* (EITC, USA) is cheaper and more effective, as it focuses directly on households in need that may get a part-time job or a too-low-paid job only
- An adequate minimum wage will keep the costs of EITC in check, and can still also serve fairness in the labour market and at the work place.
- Now is the chance for EU, with a MW in Germany

## Further reading

- Eric Crettaz. Fighting Working Poverty in Post-industrial Economies: Causes, Trade-offs and Policy Solutions. Edward Elgar, 2011.
- Salverda and Haas. "Earnings, Employment and Income Inequality". In: Salverda, Nolan et al., editors. *Changing Inequalities in Rich Countries: Analytical and Comparative Perspectives.* Ch.3. Oxford University Press, 2014.
- Salverda and Checchi. "Labour-market Institutions and the Dispersion of Wage Earnings". In: Atkinson and Bourguignon, editors. *Handbook of Income Distribution*. Volume 2B, Ch. 18. Elsevier/North Holland (forthcoming). [http://ftp.iza.org/dp8220.pdf]
- GINI project: <u>www.gini-research.org</u>