

THE ADDED WORKER EFFECT, EMPLOYMENT CONTRACTS, AND THE REASONS FOR THE WIFE'S INACTIVITY

Jan Gromadzki
Warsaw School of Economics
and Institute for Structural Research

Nuremberg, 17 January 2019

Added worker effect



- Intra-household insurance: do inactive women enter the labour market after the job displacement of their husbands?
- A negative income shock leads to an increase in labour supply of family members (see Stephens, (2002)) the added worker effect (henceforth AWE)
- What factors influence the size of the AWE?

Main findings



- Women do significantly increase their labour supply after job displacement of their husbands
- The size of the AWE depends on reasons for wife's inactivity (discouragement vs. family vs. health)
- Public social insurance crowds out the intra-household insurance (self-employment vs. FTC vs. PC)

Micro studies



Recent studies established the presence of the significant AWE in:

- Australia (Gong, 2011)
- Austria (Halla, Schmieder and A. Weber, 2018)
- Brazil (Fernandes and Felício, 2005)
- Italy (Baldini, Torricelli and Brancati, 2018; Ghignoni and Verashchagina, 2016)
- Turkey (Ayhan, 2017; Karaoglan and Okten, 2015)
- UK (Bryan and Longhi, 2018)
- European countries (Bredtmann, Otten and Rulff, 2018)



Heterogeneity of the AWE



Bredtmann, Otten and Rulff, (2018):

- The size of the AWE increases with unemployment rate
- AWE is smaller in high-welfare countries (Nordic countries) than in low-welfare countries (Mediterranean countries): crowding-out of the AWE by social benefits?

Gaps in the literature



- Crowding out of intra-household insurance. Does the husband's employment contract type matter for the size of the AWE?
- Those who do not look for a job, because they believe no work is available for them (discouraged people) are more likely to enter the labour force than those inactive for reasons of family or health (Gray, Heath and Hunter, 2005; Jones and Riddel, 1999). What about the AWE?

Polish Labour Force Survey



- Individual data from Polish Labour Force Survey
- A source of unique, detailed information about labour market situation of individuals
- Possibility of capturing labour market flows and merging information about household members
- Period of analysis: 2007-2017

Summary statistics

Sample



- I take only those women, who were not active in the previous period $(A_{i,t-1} = 0)$, and at the same time their partners worked $(NE_{i,t-1}^p = 0)$.
- I limit the sample to opposite-sex married couples 25-49 years old. I drop those who were inactive due to education and retirement, those whose husbands worked in agriculture.

Model specifications



$$A_{i,t} = \alpha + \gamma N E_{i,t}^{D} + \beta X_{i,t} + \epsilon_{i,t}$$
 (1)

$$A_{i,t} = \alpha + \gamma N E_{i,t}^{p} + \theta_{0} N E_{i,t}^{p} * I A_{i,t-1}^{f} + \theta_{1} N E_{i,t}^{p} * I A_{i,t-1}^{h} + \beta_{0} X_{i,t} + \beta_{1} I A_{i,t-1}^{f} + \beta_{2} I A_{i,t-1}^{h} + \epsilon_{i,t}$$
(2)

$$A_{i,t} = \alpha + \gamma N E_{i,t}^{p} + \theta_{2} N E_{i,t}^{p} * E_{i,t-1}^{p,selfemp} + \theta_{3} N E_{i,t}^{p} * E_{i,t-1}^{p,FTC} + \beta_{0} X_{i,t} + \beta_{3} E_{i,t-1}^{p,selfemp} + \beta_{4} E_{i,t-1}^{p,FTC} + \epsilon_{i,t}$$
(3)

Logit results: $IA_{t-1} - A_t$



| | (1) | (2) | (3) | (4) | (5) |
|--|---------|---------|---------|---------|---------|
| Added worker effect | | | | | |
| $NE_{i,t}^{o}$ | 0.11*** | 0.11*** | 0.14*** | 0.29*** | 0.07** |
| Ref.NE ^p , reason: quit | | | | | |
| NE ^o , reason: fired | | | -0.04** | | |
| $Ref.NE_{i,t} \times IA_{i,t-1}$ reason: discouraged | | | | | |
| $NE_{i,t}^{0} \times IA_{i,t-1}$ reason: health | | | | -0.22** | |
| $NE_{i,t} \times IA_{i,t-1}$ reason: family | | | | -0.19** | |
| Ref.NE ^p , x initial husband status: permanent contract | | | | | |
| NE, x initial husband status: fixed-term contract | | | | | 0.04 |
| $NE_{i,t}^{\hat{p}}$ x initial husband status: self-employed | | | | | 0.20*** |
| Year dummy | yes | yes | yes | yes | yes |
| Individual characteristics | yes | yes | yes | yes | yes |
| Partner characteristics | no | yes | yes | yes | yes |
| Household characteristics | no | yes | yes | yes | yes |
| N | 18,895 | 18,895 | 18,895 | 18,895 | 18,895 |

Note: Results represent average marginal effects, calculated as average effects over all individuals obtained from logit estimations of probability of while slabor market transitions from inactivity (M_s, 10 is blabor rore (A_s, -employment). The first own shows marginal effect of NPE, (IAVE) for the whole sample in Columns (1) and (2). AVE in the case of dismissals in Column (3). AVE for discouraged women in Column (4), and AVE for the wives of husbands working under permanent contract in Column (6). The interactions in Column (6), and AVE for the wives of husbands working under permanent contract in Column (6). The interactions in Column (6), account (6) and Column (6) show the contracts of AVE over reasons for the job displacement of the husband, reasons for the wife's inactivity, and the type of employment contract the Column (a).

^{*} p<0.1, ** p<0.05, *** p<0.01

Data: Polish Labour Force Survey

Robustness



 2007-2012 vs. 2013-2017: the AWE was weaker after 2013, the variation of AWE depending on the type of employment contract the husband had was constant, and the variation of the AWE depending on the reasons for the wife's inactivity was observed in 2013-2017 only

2007-2012 vs. 2013-2017

employees

ncome source: wages

Conclusions

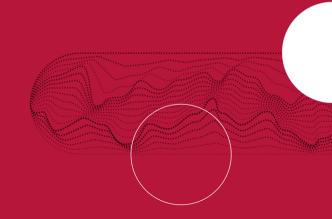


- significant AWE in Poland regardless of specification
- AWE much stronger for wives of self-employed people than for wives of husbands with fixed-term or permanent contracts
- crowding-out of intra-household insurance by public social insurance. But: choice of the contract type is not random
- stronger AWE for discouraged persons



THANK YOU

Jan Gromadzki jan.gromadzki@ibs.org.pl www.ibs.org.pl



References I





Ayhan, Sinem H. (2017). "Married women's added worker effect during the 2008 economic crisis—The case of Turkey". In: *Review of Economics of the Household*, pp. 1–24.



Baldini, Massimo, Constanza Torricelli and Maria Cesira Urzi Brancati (2018). "Family ties: Labor supply responses to cope with a household employment shock." In: *Review of Economics of the Household* 16.3, pp. 809–832.



Bredtmann, Julia, Sebastian Otten and Christian Rulff (2018). "Husband's Unemployment and Wife's Labor Supply: the Added Worker Effect Across Europe". In: *Industrial and Labor Relations Review* 71, p. 5.



Bryan, Mark and Simonetta Longhi (2018). "Couples' Labour Supply Responses to Job Loss: Growth and Recession Compared". In: *The Manchester School* 86.3, pp. 333–357.



Congregado, Emilio, Monica Carmona, Antonio A. Golpe and André Van Stel (2011). "Exploring the big jump in the Spanish unemployment rate: Evidence on an 'added-worker' effect". In: *Economic Modelling* 3.28, pp. 1099–1105.

References II





Evans, Andrew (2018). "Evidence of the added-worker and discouraged-worker effects in Australia". In: *International Review of Applied Economics* 32.4, pp. 472–488.



Fernandes, Reynaldo and Fabiana de Felício (2005). "The Entry of the Wife into the Labor Force in Response to the Husband's Unemployment: A Study of the Added Worker Effect in Brazilian Metropolitan Areas". In: Economic Development and Cultural Change 53.4, pp. 887–911.



Fuchs, Johann and Enzo Weber (2017). "Long-term unemployment and labour force participation: a decomposition of unemployment to test for the discouragement and added worker hypotheses". In: *Applied Economics* 49.60, pp. 5971–5982.



Gałecka-Burdziak, Ewa and Marek Góra (2016). "The impact of easy and early access to old-age benefits on exits from the labour market: a macro-micro analysis". In: *IZA Journal of European Labor Studies* 1.5.



Gałecka-Burdziak, Ewa and Robert Pater (2016). "Discouraged or added worker effect: Which one prevails in the Polish labour market?" In: *Acta Oeconomica* 66.3, pp. 489–505.

References III





Ghignoni, Emanuela and Alina Verashchagina (2016). "Added worker effect during the Great Recession: evidence from Italy". In: *International Journal of Manpower* 37.8, pp. 1264–1285.



Gong, Xiaodong (2011). "The Added Worker Effect for Married Women in Australia". In: *Economic Record* 87.278, pp. 414–426.



Gray, Matthew, Alexandra Heath and Boyd Hunter (2005). "The labour force dynamics of the marginally attached". In: Australian Economic Papers 44.1, pp. 1–14.



Halla, Martin, Julia Schmieder and Andrea Weber (2018). "Job Displacement, Family Dynamics and Spousal Labor Supply". In: IZA Discussion Paper.



Jones, Stephen R. G. and W. Craig Riddel (1999). "The Measurement of Unemployment: An Empirical Approach". In: *Econometrica* 67.1, pp. 147–162.

References IV





Karaoglan, Deniz and Cagla Okten (2015). "Labor-Force Participation of Married Women in Turkey: A Study of the Added-Worker Effect and the Discouraged-Worker Effect". In: Emerging Markets Finance and Trade 51.1, pp. 274–290.



Nucci, Francesco and Marianna Riggi (2018). "Labor force participation, wage rigidities, and inflation". In: *Journal of Macroeconomics* 55, pp. 274–292.



Stephens Jr, Melvin (2002). "Worker displacement and the added worker effect". In: *Journal of Labor Economics* 20.3, pp. 504–537.

Macro studies



Macro analyses - the countercyclical labour force participation is a sign of AWE (the procyclical LFPR is a sign of discouraged worker effect).

Recently studied by Congregado et al., (2011), Evans, (2018), Fuchs and E. Weber, (2017), Gałecka-Burdziak and Góra, (2016), Gałecka-Burdziak and Pater, (2016) and Nucci and Riggi, (2018)

Micro studies

Summary statistics



| | All | $IA_{t-1} - A_t$ | $IA_{t-1} - IA_t$ |
|---|--------|------------------|-------------------|
| Individual characteristics | | | |
| Active | 14.95% | 100.00% | 0.00% |
| Age | 35.44 | 34.37 | 35.63 |
| Secondary education | 40.36% | 35.78% | 41.16% |
| Tertiary education | 19.96% | 35.64% | 17.20% |
| Disable | 6.02% | 2.67% | 6.61% |
| Inactivity reason: discouragement | 5.33% | 5.98% | 5.21% |
| Inactivity reason: family | 87.69% | 88.91% | 87.47% |
| Inactivity reason: health | 6.99% | 5.11% | 7.32% |
| Partner characteristics | | | |
| $NE_{i,t}^{p}$ | 2.84% | 4.26% | 2.59% |
| Secondary education | 31.41% | 32.60% | 31.21% |
| Tertiary education | 17.54% | 26.14% | 16.02% |
| Younger partner | 15.71% | 16.51% | 15.56% |
| Reason of displacement: fired | 1.07% | 1.35% | 1.02% |
| Initial husband status: fixed-term contract | 18.42% | 18.93% | 18.33% |
| Initial husband status: self-employed | 18.91% | 18.26% | 19.03% |
| Household characteristics | | | |
| One child | 30.93% | 36.36% | 29.97% |
| Two children | 42.73% | 45.03% | 42.33% |
| Three and more children | 18.28% | 12.99% | 19.21% |
| Medium town | 19.88% | 21.54% | 19.59% |
| Small town | 13.02% | 12.64% | 13.09% |
| Rural area | 44.10% | 36.58% | 45.42% |
| N | 18,895 | 2,812 | 16,083 |

Back

Note: The first column shows the percentages of persons with selected characteristics in the whole sample. The second column shows the percentages among those, who transitioned to labour force after a year. The third column shows the percentages among those, who remained inactive.

Data: Polish Labour Force Survey.

Logit results: $IA_{t-1} - A_t$



| | (1) | (2) | (3) | (4) | (5) |
|---|----------|----------|----------|----------|--------|
| Added worker effect | | | | | |
| NEP, | 0.11*** | 0.11*** | 0.14*** | 0.29*** | 0.07** |
| Ref.NE ^p , reason: quit | | | | | |
| NE ^p , reason: fired | | | -0.04** | | |
| $Ref.NE_{i,t} \times IA_{i,t-1}$ reason: discouraged | | | | | |
| NE ^p , x IA _{(J-1} reason: health | | | | -0.22** | |
| NE _{i,I} x IA _{i,I-1} reason: family | | | | -0.19** | |
| Ref.NE ^p , x initial husband status: permanent contract | | | | | |
| $NE_{i,t}^{\rho} \times \text{initial husband status: fixed-term contract}$ | | | | | 0.04 |
| NE; x initial husband status: self-employed | | | | | 0.20** |
| Ac _{i,t} x midal husband status, sell-employed | | | | | 0.20 |
| Individual characteristics | | | | | |
| Age | -0.00*** | -0.00*** | -0.00*** | -0.00*** | -0.00* |
| Ref. Primary education | | | | | |
| Tertiary education | 0.15*** | 0.13*** | 0.13*** | 0.13*** | 0.13** |
| Secondary education | 0.02*** | 0.02*** | 0.02*** | 0.02*** | 0.02** |
| Ref. Not disabled | | | | | |
| Disabled | -0.07*** | -0.07*** | -0.07*** | -0.10*** | -0.08* |
| Ref. IA _{i,t-1} reason: discouragement | | | | | |
| IA _{i,t-1} reason: health | | | | 0.02 | |
| IA _{i,t-1} reason: family | | | | -0.06*** | |
| Partner characteristics | | | | | |
| Ref. Primary education | | | | | |
| Tertiary education | | 0.00 | 0.00 | 0.00 | 0.00 |
| Secondary education | | -0.00 | -0.00 | -0.00 | 0.00 |
| Ref. Older partner | | | | | |
| Younger partner | | 0.01 | 0.01 | 0.01 | 0.01 |
| Ref. Initial husband status: permanent contract | | | | | |
| Initial husband status: fixed-term contract | | | | | 0.01 |
| Initial husband status: self-employed | | | | | -0.01* |
| Household characteristics | | | | | |
| Ref. No children | | | | | |
| One child | | 0.02* | 0.02* | 0.03*** | 0.02* |
| Two children | | 0.01 | 0.01 | 0.02* | 0.01 |
| Three and more children | | -0.02* | -0.02* | -0.01 | -0.02 |
| Ref. Big city | | | | | |
| Medium town | | -0.00 | -0.00 | -0.00 | -0.00 |
| Small town | | -0.01 | -0.01 | -0.01 | -0.01 |
| Rural area | | -0.03*** | -0.03*** | -0.03*** | -0.03* |
| Year dummy | yes | yes | yes | yes | yes |
| N | 18,895 | 18,895 | 18,895 | 18,895 | 18,895 |

Back

OLS results: $IA_{t-1} - A_t$



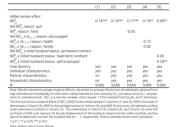
| · | (1) | (2) | (3) | (4) | (5) |
|--|----------|----------|----------|----------|----------|
| Added worker effect | | | | | |
| NE ^p , | 0.10*** | 0.10*** | 0.12*** | 0.28*** | 0.06** |
| Ref. NE ^p reason: quit | 0.10 | 0.10 | 0.12 | 0.20 | 0.00 |
| NE', reason: fired | | | -0.06 | | |
| | | | -0.06 | | |
| $NE_{i,l}^{0} \times IA_{i,l-1}$ reason: health | | | | -0.22** | |
| $NE_{i,l}^{g} \times IA_{i,l-1}$ reason: family | | | | -0.19* | |
| NE ^o _{i,t} x initial husband status: fixed-term contract | | | | | 0.03 |
| $NE_{i,t}^{gr}$ x initial husband status: self-employed | | | | | 0.17** |
| Individual characteristics | | | | | |
| Age | -0.00*** | -0.00*** | -0.00*** | -0.00*** | -0.00*** |
| Ref. Primary education | | | | | |
| Tertiary education | 0.15*** | 0.14*** | 0.14*** | 0.14*** | 0.14*** |
| Secondary education | 0.02*** | 0.02** | 0.02** | 0.02** | 0.02*** |
| Ref. Not disabled | | | | | |
| Disabled | -0.06*** | -0.07*** | -0.07*** | -0.11*** | -0.07*** |
| IA _{i,t-1} reason: discouragement | | | | | |
| IA _{(I-1} reason: health | | | | 0.02 | |
| IA _{i,t-1} reason: family | | | | -0.05*** | |
| Partner characteristics | | | | | |
| Ref. Primary education | | | | | |
| Tertiary education | | 0.00 | 0.00 | 0.00 | 0.00 |
| Secondary education | | -0.00 | -0.00 | -0.00 | 0.00 |
| Ref. Older partner | | 0.00 | 0.00 | 0.00 | 0.00 |
| Younger partner | | 0.01 | 0.01 | 0.01 | 0.01 |
| Ref. Initial husband status: permanent contract | | 0.01 | 0.01 | 0.01 | 0.01 |
| Initial husband status: fixed-term contract | | | | | 0.01 |
| Initial husband status: self-employed | | | | | -0.02*** |
| Household characteristics | | | | | |
| Ref. No children | | | | | |
| One child | | 0.02* | 0.02* | 0.03** | 0.02* |
| Two children | | 0.02 | 0.02 | 0.02 | 0.02 |
| Three and more children | | -0.03** | -0.03** | -0.01 | -0.02** |
| Ref. Big city | | 0.00 | 0.00 | 0.01 | 0.02 |
| Medium town | | -0.00 | -0.00 | -0.00 | -0.00 |
| Small town | | -0.00 | -0.00 | -0.00 | -0.00 |
| Rural area | | -0.03*** | -0.03*** | -0.03*** | -0.03*** |
| Year dummy | yes | ves | yes | yes | yes |
| Log likelihood | , | , | , | , | , |
| R ² | 0.18 | 0.18 | 0.18 | 0.18 | 0.18 |
| N N | 18.895 | 18.895 | 18.895 | 18.895 | 18.895 |

Back

2007-2012 vs. 2013-2017



Table: 2007-2012



Back

Table: 2013-2017

| | (1) | (2) | (3) | (4) | (5) |
|--|--------|--------|--------|----------|--------|
| | | (-) | (-) | | (-) |
| Added worker effect | | | | | |
| NE", | 0.07** | 0.07** | 0.09** | 0.62*** | 0.02 |
| Ref.NE, reason: quit | | | | | |
| NE, reason: fired | | | -0.02 | | |
| Bef.NE, , x IA, , reason: discouraged | | | | | |
| $NE_{i,t}^p \times IA_{i,t-1}$ reason: health | | | | -0.62*** | |
| NE; x IA; t=1 reason: family | | | | -0.56*** | |
| Ref.NP, x initial husband status: permanent contract | | | | | |
| NE', x initial husband status: fixed-term contract | | | | | 0.03 |
| NE, x initial husband status: self-employed | | | | | 0.21** |

Employees on permanent contracts



| | (1) | (2) | (3) | (4) |
|--|--------|--------|---------|--------|
| Added worker effect | | | | |
| NE ^p _{i,t} | 0.07** | 0.07** | 0.11*** | -0.05 |
| Ref.NE ^p , reason: quit | 0.0. | | | 0.00 |
| $NE_{i,t}^{p}$ reason: fired | | | -0.04 | |
| $Ref.NE_{i,t} \times IA_{i,t-1}$ reason: discouraged | | | 0.0. | |
| $NE_{i,t}^p \times IA_{i,t-1}$ reason: health | | | | 0.23** |
| $NE_{i,t} \times IA_{i,t-1}$ reason: family | | | | 0.12** |
| Year dummy | yes | yes | yes | yes |
| Individual characteristics | yes | yes | yes | yes |
| Partner characteristics | no | yes | yes | yes |
| Household characteristics | no | yes | yes | yes |
| N | 11,804 | 11,804 | 11,804 | 11,804 |



Note: Results represent average marginal effects, calculated as average effects over all individuals obtained from logit estimations of probability of wife's labor market transitions from inactivity ($N_{\rm LV}$) to labour force ($N_{\rm LY}$ - employment or unemployment). $N_{\rm LY}^{\rm CP}$ is a dummy variable, which equals 1 if the husband lost his job, and 0 otherwise. The first row shows marginal effect of $NE_{\rm LY}^{\rm CP}$ (AWE) for the whole sample in Columns (1) and (2), AWE in the case of dismissals ii, Column (3), and AWE for discouraged women in Column (4). The interactions in Column (3) and Column (4) show the contrasts of AWE over reasons for the job displacement of the husband and reasons for the wife's inactivity, respectively. Robust standard errors were calculated.

Data: Polish Labour Force Survey.

^{*} p<0.1, ** p<0.05, *** p<0.01

Main source of income: wages



| | (1) | (2) | (3) | (4) | | | |
|---|---------|---------|---------|--------|--|--|--|
| | | | | | | | |
| Added worker effect | | | | | | | |
| $NE_{i,t}^{o}$ | 0.09*** | 0.09*** | 0.12*** | 0.23** | | | |
| $Ref.NE_{i,t}^{p}$ reason: quit | | | | | | | |
| NE _{i,t} reason: fired | | | -0.04 | | | | |
| $Ref.NE_{i,t} \times IA_{i,t-1}$ reason: discouraged | | | | | | | |
| $NE_{i,t}^{o} \times IA_{i,t-1}$ reason: health | | | | -0.16 | | | |
| $NE_{i,t} \times IA_{i,t-1}$ reason: family | | | | -0.14 | | | |
| Year dummy | yes | yes | yes | yes | | | |
| Individual characteristics | yes | yes | yes | yes | | | |
| Partner characteristics | no | yes | yes | yes | | | |
| Household characteristics | no | yes | yes | yes | | | |
| N | 14,681 | 14,681 | 14,681 | 14,681 | | | |
| Note: Results represent average marginal effects calculated as average effects over all | | | | | | | |

Note: Results represent average marginal effects, calculated as average effects over all individuals obtained from logit estimations of probability of wife's labor market transitions from inactivity $(M_{\rm e})$ to labour force $(A_{\rm e})$ -employment or unemployment). $N_{\rm e}^{\rm D}$ is a dummy variable, which equals 1 if the husband lost his job, and 0 otherwise. The first row shows marginal effect of $N_{\rm e}^{\rm D}$ (AWE) for the whole sample in Columns (1) and (2), AWE in the case of dismissals in Column (3), and AWE for discouraged women in Column (4). The interactions in Column (3) and Column (4) show the contrasts of AWE over reasons for the job displacement of the husband and reasons for the wife's inactivity, respectively. Robust standard errors were calculated.

Data: Polish Labour Force Survey.

^{*} p<0.1, ** p<0.05, *** p<0.01