

Within-firm and between-firm drivers of wage inequality in CEE

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#### Motivation



Ongoing research & policy debate on income and wage inequalities

- Growing evidence on the role firms play in determining wage inequalities
  - (Blau and Kahn 2016; Card, Heining and Kline ,2013; Barth, Bryson, Davis & Freeman, 2016)

• Little evidence on recent developments in wage dispersion in CEE countries

### Research questions

- Picture of wage dispersion in CEE:
  - How high wage inequalities are?
  - How do they differ across CEE? How do they compare to Western Europe or CEE?
  - How did they evolve since 2000s?
- What is the role of firms?
  - Are wage differentials higher between or within firms?
  - How do these patterns change?
- What are the micro determinants of wage inequalities?

#### Data

- . 1 :
- European Structure of Earnings Survey (ESES), 2002, 2006, 2010 & 2014 repeated cross sectional data
- 9 CEE countries: CZ, BG, EE, HU, LT, LV, PL, RO, SK
- 3,2 5,5 mln individual observations per year, 70 120 thousand firms per year
- Wages normalized within country/year (average =100)
- Main variables of interest:
  - Ln(hourly gross wage) and its variance
  - Individual (age, education, gender, experience)
  - Job related (type of contract, occupation)
  - Firm (size, NACE sector, collective bargaining coverage, public/private)
  - Co-workers (share of <30, share of 50+, share of tertiary educated, share of females)</li>

### Methodology: variance decomposition

1:

- $Var(Inw_{ij}) = Var(Inw_{ij} \underline{Inw_i}) + Var(\underline{Inw_i})$ 
  - we calculate total variance  $(Var(Inw_{ij}))$  and the between-component  $Var(Inw_i)$
  - within-variance derived as the difference (Lazear 2009, Barth et al. 2016)

### Variance of wages in CEE, 2002 - 2014 – a convergence?







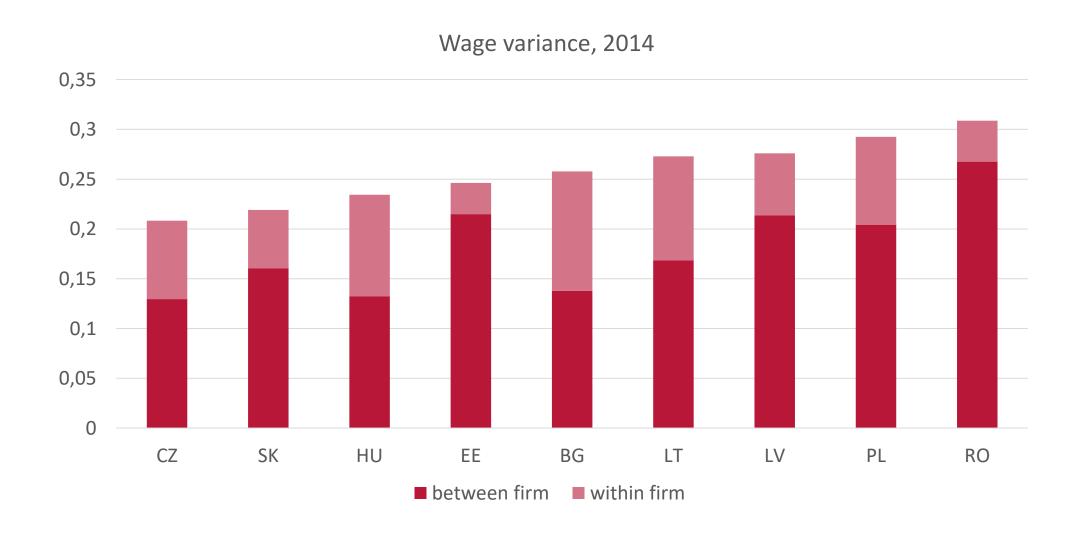
#### Between firm wage differentials drive the CEE differentials in wage inequality





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## 2002-2014 changes driven mostly by within-firm changes



| var_within | 2002 | 2006 | 2010 | 2014 |
|------------|------|------|------|------|
| CZ         | 0.03 | 0.03 | 0.05 | 0.08 |
| HU         | 0.06 | 0.09 | 0.09 | 0.10 |
| SK         | 0.05 | 0.05 | 0.04 | 0.06 |
| PL         | 0.08 | 0.09 | 0.09 | 0.09 |
| BG         | 0.08 | 0.13 | 0.12 | 0.12 |
| RO         | 0.12 | 0.06 | 0.05 | 0.04 |
| LT         | 0.13 | 0.12 | 0.13 | 0.10 |
| EE         | 0.09 | 0.09 | 0.07 | 0.03 |
| LV         | 0.18 | 0.09 | 0.10 | 0.06 |

Within firm inequality increased in low inequality countries,

But decreased in high inequality countries

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## Fewer changes in between-firm wage inequality

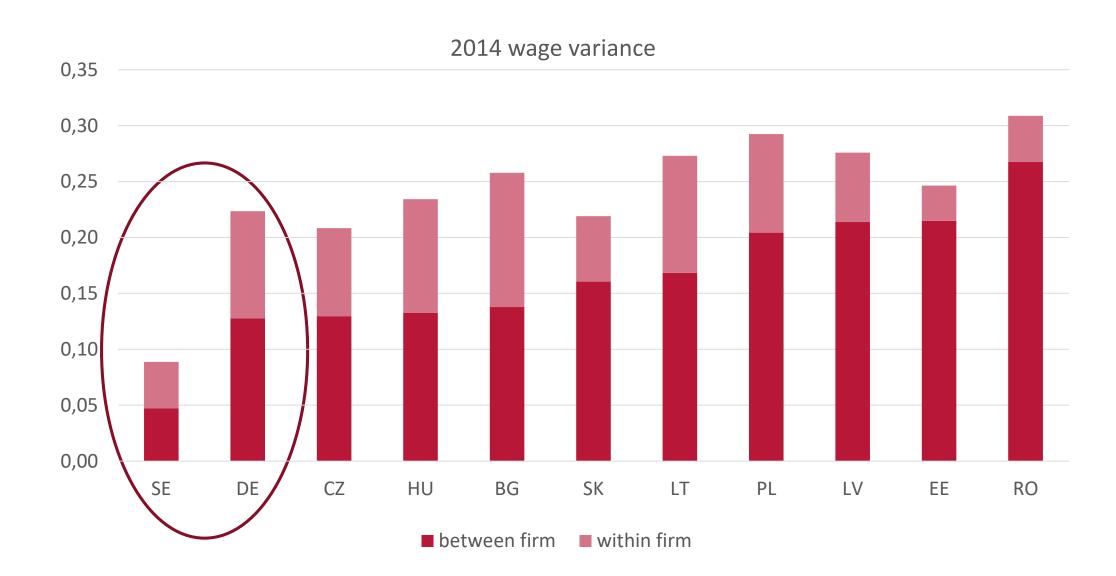
| var_between | 2002  | 2006  | 2010  | 2014  |
|-------------|-------|-------|-------|-------|
| CZ          | 0.139 | 0.162 | 0.156 | 0.130 |
| HU          | 0.149 | 0.188 | 0.163 | 0.132 |
| SK          | 0.166 | 0.165 | 0.164 | 0.161 |
| PL          | 0.198 | 0.206 | 0.199 | 0.204 |
| BG          | 0.213 | 0.144 | 0.143 | 0.138 |
| RO          | 0.183 | 0.242 | 0.274 | 0.268 |
| LT          | 0.213 | 0.219 | 0.193 | 0.168 |
| EE          | 0.282 | 0.259 | 0.224 | 0.215 |
| LV          | 0.204 | 0.261 | 0.209 | 0.214 |

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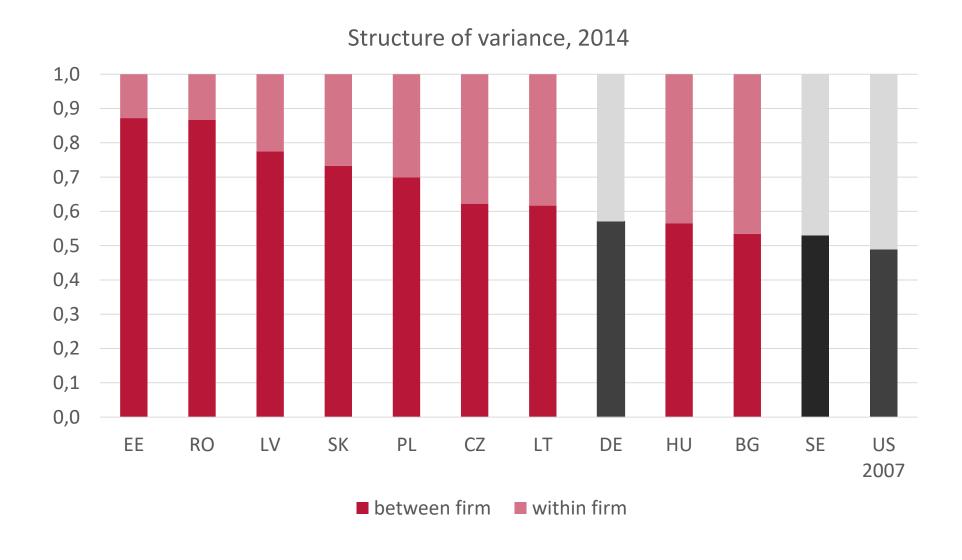
## CEE's wage inequality higher than DE or SE





## CEEs have high levels and shares of between variance





### What determines variance of wages?

RIF regression (Firpo, Fortin, Lemieux 2018)

Calculate the recentered influence function value for each observation y:

$$RIF(y; \sigma^2) = \sigma^2 + IF(\sigma^2)$$

$$RIF(y; \sigma^2) = \sigma^2 + (y - \int z * dF_Y(z))^2 - \sigma^2$$

- Run OLS regression of the RIF values on the explanatory variables
- Interpretation: the impact of explanatory variables on variance of log wages

## Micro level analysis of wage variance (RIF reg, 2014)

|                               | CZ        | RO        |
|-------------------------------|-----------|-----------|
| tertiary_edu                  | 0.138***  | 0.185***  |
| age (55+)                     | 0.090***  | 0.082***  |
| female                        | -0.070*** | -0.042*** |
| fixed term contract           | -0.022*** | -0.034*** |
| low skilled occup             | -0.130*** | -0.135*** |
| industry agreement            | -0.034*** | -0.069*** |
| firm level agreement          | -0.019*** | -0.023*** |
|                               |           |           |
| co-workers share of 50+       | -0.120*** | -0.098*** |
| co-workers: share of tertiary |           |           |
| educated                      | 0.115***  | 0.013**   |
| Public sector                 | -0.055*** | 0.011***  |
| Observations                  | 2,176,278 | 280,194   |
| R-squared                     | 0.133     | 0.122     |

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|--------------|----------|-----------|
| Difference   | 0.035*** | -0.110*** |
| Endowments   | 0.011**  | 0.005*    |
| Coefficients | 0.015**  | -0.122*** |
| Interaction  | 0.009    | 0.007     |

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| <b>Endowments</b> | CZ        | LV        |
|-------------------|-----------|-----------|
| ind               | 0.003     | 0.018***  |
| job               | 0.004*    | 0.017***  |
| firm              | 0.013***  | -0.024*** |
| co-workers        | -0.008*** | -0.006*   |

| Coefficients | CZ        | LV       |
|--------------|-----------|----------|
| ind          | 0.041***  | -0.019   |
| job          | -0.031*** | 0.029**  |
| firm         | 0.020*    | -0.059** |
| co-workers   | -0.064*** | 0.012    |
| Constant     | 0.048*    | -0.085** |

#### Conclusions & further work

- Convergence in the level of wage inequality among CEEs 2002 2014
- Wage inequality in CEE driven by between—firm variance, its level have not changed over time in majority of countries
- Micro level: tertiary education contributes to higher levels of wage inequality, collective bargaining and employment with ,weak bargaining power' powrkers contribute to lower wage inequality
- Determinants of changes over time: firm and coworkers' characteristics an important contributor of the observed changes in wage inequality

#### Conclusions & further work

- Analysis of sub periods
- institutional and sectoral explanations, in particular of the between firm variance?
- Robustness checks: Gini coefficient



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